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# THE LAWYER



## The Hot 100

Our line-up of lawyers  
to watch in 2014

# Finance

**TAMARA BOX**  
REED SMITH

Tamara Box joined Reed Smith as structured finance head from Berwin Leighton Paisner in February 2012 and has been instrumental to the growth of the firm's finance practice.

Since her arrival, the team has more than doubled in size from two partners and seven associates to four partners and 16 associates. The team's revenue has also more than doubled.

Having advised on a broad range of high-profile and cutting-edge debt instruments, restructuring and securitisation transactions, the past year has been prolific for Box.

Among the deal highlights were acting for the bidder in the acquisition of a non-performing loans portfolio from Lloyds Bank – which was the largest Continental European disposal by the bank.

She also acted for Wilmington Trust and Eurosail-UK 2007-5NP on the extensive restructuring of the £662m residential mortgaged-backed securitisation that was originally arranged by Lehman Brothers.

**STEVE COTTEE**  
PINSENT MASONS

From Halliwells to Cobbetts, Pinsent Masons banking and restructuring partner Steve Cotee has been fundamental in the restructuring of the legal sector's most high-profile administrations.

After advising the administrators for Hextalls during its collapse in 2009 and Halliwells' administrators the following year, Cotee was invited to work with the Solicitors Regulation Authority in shaping the new protocol for dealing with law firm insolvencies.

He moved to Pinsents in 2012 from Lawrence Graham, and since

then has advised KPMG as administrators on the collapse of Cobbetts and its pre-pack sale to DWF, as well as advising on the administration of boutique personal injury firm Harris Cartier, becoming a leading authority on the unique regulatory obligations associated with law firm insolvencies.

As the market still struggles, he is likely to remain busy in the coming months.

**STEPHEN LUCAS**  
WEIL GOTSHAL  
& MANGES

In only two years since joining Weil Gotshal & Manges from Linklaters, Stephen Lucas has grown his team five-fold.

Under his leadership as London banking group head, Weil's reputation and market share are also growing fast. Lucas's involvement in two of the top five European leveraged buyout deals this year bears testimony to his calibre.

His main bank-side deals included acting for the lenders on the Carlyle yankee loan acquisition of Chesapeake, the Hellman & Friedman £1.5bn buyout of Scout24 and Advent International's £1.16bn public to private bid for Unit4. In the new European yankee loan space, he has secured mandates acting for a string of sponsor clients including Advent International, Charterhouse, AXA Private Equity, Lion Capital and Oaktree.

Lucas is also the firm's key banking relationship partner for clients such as Advent, Lion Capital, Goldman Sachs and Barclays.

**IMAM QAZI**  
FOOT ANSTHEY

It was a busy year for Foot Anstey

Islamic finance partner Imam Qazi as he advised on a number of deals involving Middle East investors acquiring UK real estate.

Two deals involving Kuwaiti investor Dimah Capital particularly stand out.

Qazi led a specialist Islamic finance team on the company's £19m acquisition of the Bristol office of mobile operator Everything Everywhere. The deal was one of the biggest single transactions in Bristol last year.

He was also involved in advising Dimah on its £26.8m Sharia-compliant acquisition of the 474,000sq ft Argos National Distribution Centre in Stafford.

Qazi says he intends to spend more time in the Middle East in the coming year, with some development financing work for Islamic banks in the pipeline.

**JANE ROGERS**  
ROPES & GRAY

Ropes & Gray finance partner Jane Rogers took the lead for Liberty Global during its \$23.3bn takeover of Virgin Media in February last year, closing the mammoth transaction in just three weeks.

The phenomenal effort saw Rogers lead a team advising on both the bank and bond side.

The star finance partner also continues to work hard to advance the careers of women in the law.

Those who nominated Rogers praised her ability, work ethic and overall contribution to the US firm's London office.

**JAYANTHI SADANANDAN**  
LATHAM & WATKINS

Last year was particularly busy for Latham & Watkins finance partner Jay Sadanandan.

Sadanandan may have been appointed to the firm's London

I-r: Stephen Lucas, Imam Qazi, Steve Cotee, Jane Rogers. Front: Jeremy Trinder





deputy managing partner position in March but she has continued to practise as a full-time fee-earner. Sadanandan is also involved in Latham's diversity programme.

She was one of four partners who joined Latham from White & Case in 2010 and has been instrumental in building up the firm's banking capability.

Sadanandan is also a key relationship partner for Goldman Sachs, CVC Capital Partners and Permira, and she enjoys a growing reputation for pioneering innovative financing products and structures.

The advice she gave to private equity firm PAI Partners on financing its acquisition of R&R Ice Cream with a €253m five-year payment-in-kind toggle note is a case in point.



Dechert London finance partner Jeremy Trinder packed a lot into 2013.

US bank Wells Fargo kept Trinder particularly busy last year, with the San Francisco-based client announcing at the start of the year that it was planning to expand its UK commercial real estate business, subsequently handing a bucket of work to its London legal advisers.

In August Trinder led a team on Wells Fargo's acquisition of the £4bn Hypothekenbank Frankfurt (formerly Eurohypo) real estate loan book from Commerzbank.

Trinder continued to act for the client on its capacity as lender in relation to the financing of Loan Star's acquisition – one of the largest commercial mortgage portfolios to date.

Trinder is yet another of this year's Hot 100 lawyers who manages to pack an astonishing amount of work into his schedule, acting for Investec Bank, the Royal Bank of Scotland and Close Brothers, as well as taking the lead on a number of major cases.